



GEN AFRICA – 22 ON SLOANE

GEN Africa - 22 on Sloane is the largest Startup Campus in Africa. The Campus offers Startups and SMEs a complete turnkey solution to scale, from the initial idea all the way to commercialization, funding opportunities and access to markets.



SUPPORT PROGRAMMES

RESIDENCY PROGRAMME

OUR PROCESS

Developing the opportunity

Scrumming & launching your startup

Financing & profitability

Growth Strategy

ACCELERATOR PROGRAMME

OUR PROCESS

Investment readiness

Risks & due diligence

Private/Public partnerships

Scale

Company Valuation

Investment Structuring

Financial Models Understanding Term Sheets



UNDERSTANDING

THE FORMAL ECONOMY

&

THE INFORMAL ECONOMY







THE FORMAL ECONOMY - A CASE FOR SOUTH AFRICAN SMMES



• Revenue: R50,000 to R50 Million p.a

O Statistics

• Avg: 1,1 Million Formal

• Avg: 1,4 Million p.a



THE INFORMAL ECONOMY - A CASE FOR SOUTH AFRICA

• Revenue : R10,000 to R50,000 p.a



O Statistics

2 Million Informal

o Avg: 175,000 p.a



DIFFERENT CAUSAL VARIABLES AFFECT THE SIZE OF THE INFORMAL ECONOMY



Tax Burden



Labour Rigidity



Institutional Quality



Regulatory Burden In Financial & Product Markets



ESTIMATION OF THE SIZE OF THE INFORMAL ECONOMY OF SSA

LOW-SIZE COUNTRIES (0-20 PERCENT)

MAURITIUS SOUTH AFRICA BOTSWANA LESOTHO SWAZILAND

MIDDLE-SIZE COUNTRIES (20-40 PERCENT)

CABO VERDE
NAMIBIA
KENYA
ZIMBABWE
ERITREA
GABON
THE GAMBIA
UGANDA
SIERRA LEONE*
CAMEROON*
MALAWI

HIGH-SIZE COUNTRIES (>40 PERCENT)

CONGO, REPUBLIC OF

TOGO*

GUINEA-BISSAU

NIGERIA*

MAL

SENEGAL*

COMOROS

CONGO, DEMOCRATIC REPUBLIC OF*

ZAMBIA

GHANA

GUINEA

TANZANIA

ETHIOPIA

MAURITANIA

CENTRAL AFRICAN REPUBLIC

ANGOLA

CÔTE D'IVOIRE

LIBERIA

MADAGASCAR

EQUATORIAL GUINEA

NIGER*

MOZAMBIQUE

BURKINA FASO

CHAD

BURUNDI*



STARTUPS DISRUPTING THE INFORMAL ECONOMY



















HOW TO GROW THE INFORMAL SECTOR AND ENSURE JOB CREATION AND ENTREPRENEURSHIP



Access To Capital



Improved Skills



Use of Technology



• Big Supply Chains Re-Think?



Infrastructure



WHAT POLICYMAKERS CAN DO TO TACKLE INFORMALITY



Improve Regulatory Framework Of Business



Reform Labour Market Institutions



Reduce Tax Burden



THE ULTIMATE GOAL



